

# **Veeva Salesforce Training**

COURSE CONTENT

## **GET IN TOUCH**





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#### **About Multisoft**

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

#### **About Course**

Veeva Salesforce Training by Multisoft Systems is designed to empower professionals with the knowledge and expertise to manage customer relationship processes effectively using Veeva solutions built on the Salesforce platform. This training program focuses on enhancing practical skills to streamline CRM workflows, optimize data management, and improve overall business efficiency.



### **Veeva Basics & Advance configurations**

- ✓ Module 1: Architecture of Veeva systems
- ✓ Module 2: Overview of Admin Console
- ✓ Module 3: Data Access Security
- ✓ Module 4: Application Configuration
- ✓ Module 5: Creating Custom Objects
- ✓ Module 6: Veeva Configuration Utilities
- ✓ Module 7: My Accounts Configuration
- ✓ Module 8: Account Object
- ✓ Module 9: Veeva Functionality Part 1
- ✓ Module 10: Products and My
- ✓ Module 11: Products Metrics Configuration
- ✓ Module 12: Call Management Configuration
- ✓ Module 13: Veeva Functionality Part 2
- ✓ Module 14: Cycle Plan Configuration
- ✓ Module 15: Sample Management
- ✓ Module 16: Data Loading
- ✓ Module 17: Territory Management Application
- ✓ **Module 18:** VMobile Tablet
- ✓ Module 19: Creating Reports and Dashboards